

Mailboxes	Compose	Rules	Settings	Help	Log Out
------------------	----------------	--------------	-----------------	-------------	----------------

	Next Unread	Reply	Reply To All	Forward
	Back to INBOX	Delete	Set Flag	Close as Unread

From: Michael C Piper <aj0386@WAYNE.EDU>
Sender: DALNET New Member Services Discussion List
 <DALNETNM@LISTS.WAYNE.EDU>
Subject: Re: DALNET New Member Policy Group: Meeting 5. Follow-up
Date: Wed, 3 Jul 2002 16:04:18 -0400
To: DALNETNM@LISTS.WAYNE.EDU

Dear New Member Policy Group colleagues:

Thank you for your time this morning. Here is my understanding of our agreements:

1) Review pricing formulas. We want to develop a cost formula for prospective members, based on the current tier-based model. We'll recommend this formula as a basis for a more consistent approach with future prospects, with the understanding that the Executive Committee should retain the flexibility to negotiate arrangements based on special considerations, as appropriate. This volume-based formula will incorporate these features:

- * A base amount charged to new members, which will increment by the same percentage as yearly budget increases charged continuing members.
- * A fee for multiple location sites (those with more than one project manager), since these sites require more complex support.

We'll set a target price that represents good value, and that supports these objectives:

- * Cost recovery
- * Stabilize costs for existing members
- * Reduce the percentage of total costs borne by WSU
- * Build the reserve fund.

Questions to consider: Do we want to recommend using fees generated by new members to supplement the equipment reserve fund? Or do we propose using these fees to maintain a stable growth rate in member fees?

Based on our discussion, we agreed to recommend these proposed amounts for new members:

- * First Tier Amount: \$12,500
- * First Tier Size: 25,000 volumes
- * Tier Volume Increment: 20,000 volumes
- * Tier Dollar Increment: \$4,000
- * Price per Location: TBD (Bob will flesh this out)

Next steps: Bob will send us a worksheet depicting how this proposed formula would look for sample libraries with various collection sizes, along with a target cost for candidates with multiple locations.

2) Review best practices document. Attached is draft 3 of our checklist, which reflects my understanding of our discussion today. We'll pick this up in our next meeting.

3) Planning future meetings. We agreed to aim for presenting our report and recommendations at the September 2002 Board meeting. We scheduled future conference calls from 10 AM until Noon on the following dates:

- * Wednesday, 14 August 2002
- * Wednesday, 21 August 2002
- * Wednesday, 4 September 2002
- * Wednesday, 11 September 2002

4) Proposed agenda for our next meeting, on 14 August 2002:

- * Complete proposed pricing formula
- * Continue work on best practices
- * Review charge statement to make sure we've completed our work



File: New Member Checklist.V3.06-02.doc (81Kbytes)

✉	Next Unread	Reply	Reply To All	Forward
	Back to INBOX	Delete	Set Flag	Close as Unread

Copy to...	Move to...	Redirect to...
-- select mailbox -- ▾		⬆
Take Address	⬅	⬇

Mailboxes	Compose	Rules	Settings	Help	Log Out
---------------------------	-------------------------	-----------------------	--------------------------	----------------------	-------------------------