



Wayne State University
University Libraries
Office of the Director
Detroit, Michigan 48202

(313) 577-4020

May 6, 1986

Mr. Thomas Risto
Director of Libraries
Wayne County Community College
801 W. Fort Street
Detroit, MI 48226

Dear Tom:

Wayne State University continues its enthusiastic support for maintaining a high level of interest for the implementation of the DALNET project. I am personally grateful that the participants' interests, dedication and enthusiasm equal that of our own.

We have now reached a point where WSU is able to offer Library Automation contracts to institutions. These contracts can be formally negotiated either institutionally or as a cooperative group. DALNET was envisioned to represent a cooperative group pattern. Other cooperative networking patterns can be conceivably created if DALNET as currently conceived, is not implemented.

The planning for cooperative library automation and networking has reached a point where some steps for implementation have begun taking place prior to any legal or fiscal commitments by non-WSU institutions. WSU continues to carry a major fiscal burden which it assumed last Fall. As you are aware, staff time is a major expense category in automation projects. The staff time currently committed to non-WSU related implementation team work is increasingly demanding and difficult to carry for Wayne State University. WSU must now shift its operational resources and energies to those implementation activities involving institutions with whom we have a formalized legal and fiscal relationship.

Wayne State representatives will continue to be prepared to meet with institutional representatives wishing to initiate contract negotiations. Those institutions serious about a contract with WSU are requested to so indicate by sending a formal letter of intent including possible starting dates. An institution who has filed such a letter of intent will continue to participate on WSU implementation and planning teams by agreeing to a pre-contract fee equal to ten percent of the annual Operational Cost as stated in the Proposed DALNET Agreement, Exhibit B (Library Fee Schedule, 2.a.).

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An institution signing an agreement with WSU prior to the end of a 12 month planning cycle will receive credit for the balance as the full operational costs become due.

I hope that you understand that WSU must now conserve its resources and focus its energies on results. We will also be happy to work with individual institutions who need special fiscal considerations to enable eventual participation.

We look forward to a continuing working relationship with all DALNET institutions to reach a happy conclusion of this joint automation effort.

Sincerely,



Peter Spyers-Duran
Director of Libraries

PS-D/cms

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